

Nathan Nunn

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Employment

Harvard University, Department of Economics
Frederic E. Abbe Professor of Economics: 2016-
Professor: 2012-2016
Paul Sack Associate Professor of Political Economy: 2011-2012
Assistant Professor: July 2007-2011

Stanford University, Department of Economics
Victor Trione Visiting Professor: 2009-2010

University of British Columbia, Department of Economics
Assistant Professor: 2005-2007

Other Affiliations

Canadian Institute for Advanced Research (CIFAR), Fellow of the Boundaries, Membership, and Belonging Program.

National Bureau of Economic Research (NBER), Research Associate (DAE, DEV, ITI, POL)

Bureau for Research and Economic Analysis of Development (BREAD), Fellow

Harvard University Academy for International and Area Studies, Senior Scholar

Harvard University Center for International Development (CID), Faculty Affiliate and Advisory Council Member

Harvard University Weatherhead Center for International Affairs (WCFIA), Faculty Associate and Executive Committee Member

Harvard University Center for African Studies (CAS), Faculty Affiliate and Executive Committee Member

Harvard University Center for the Environment (HUCE), Faculty Associate

Education

PhD, Economics, University of Toronto, 2005

MA, Economics, University of Toronto, 2000

BA, Economics, Simon Fraser University, 1998

Research Awards and Honors

Jan Soderberg Family Prize in Economics and Management, 2020.

Pershing Square Venture Fund for Research on the Foundations of Human Behavior. 2019. “Age Organization and Accountability: Evidence from the DRC,” (with Sara Lows, Eduardo Montero, and James A. Robinson).

Weatherhead Center Research Grant, Harvard University, 2020, “Age Sets and Accountability: Evidence from the DRC,” (with Sara Lowes, Eduardo Montero, and James A. Robinson)

Russell Sage Foundation Race, Ethnicity, and Immigration Program Grant, 2020. “Immigrants, Economic Mobility, and Support for Redistribution,” (with Alberto Alesina, Sandra Sequeira, and Stefanie Stancheva).

Pershing Square Venture Fund for Research on the Foundations of Human Behavior. 2020. “Conflict and Prosociality: Panel Evidence Beyond the In-Group,” (with Sara Lowes, James A. Robinson, and Jonathan Weigel).

Pershing Square Venture Fund for Research on the Foundations of Human Behavior. 2019. “Examining the Lasting Consequences of the Tulsa Race Massacre of 1921,” (with Alex Albright and James Feigenbaum).

Pershing Square Venture Fund for Research on the Foundations of Human Behavior. 2019. “Immigrants and the American Dream,” (with Alberto Alesina, Sandra Sequeira, and Stefanie Stancheva).

Harvard Inequality in America Initiative, 2019. “Examining the Lasting Consequences of the Tulsa Race Massacre of 1921,” (with Alex Albright and James Feigenbaum).

Harvard Inequality in America Initiative, 2019. “Immigrants, Economic Mobility, and Support for Redistribution,” (with Alberto Alesina, Sandra Sequeira, and Stefanie Stancheva).

National Science Foundation DRMS and Political Science Grant, 2018. “Stress and in-Group Preference: Experimental Evidence from Kenya,” (with Johannes Haushofer and Sara Lowes).

DFID RA4, 2017. “Age Sets, Accountability, and Public Goods Provision: Evidence from the DRC,” (with Sara Lowes, Eduardo Montero, and James A. Robinson).

J-PAL Governance Initiative, 2016. “Age Sets, Accountability, and Public Goods Provision: Evidence from the DRC,” (with Sara Lowes, Eduardo Montero, and James A. Robinson).

Russell Sage Foundation Immigration Program Grant, 2014. “Migrants and the Making of America,” (with Nancy Qian and Sandra Sequeira).

Pershing Square Venture Fund for Research on the Foundations of Human Behavior. 2014. “The Evolution of Culture and Institutions: Evidence from the Kuba Kingdom,” (with James A. Robinson).

National Science Foundation IBSS Grant, 2014. “The Evolution of Culture and Institutions: Evidence from the Kuba Kingdom,” (with Joseph Henrich and James A. Robinson).

IPUMS-International Research Award, 2014. For “On the Origins of Gender Roles: Women and the Plough,” published in the *Quarterly Journal of Economics*.

Weatherhead Conference Grant, Harvard University, 2014-2015, “Africa’s Development in Historical Perspective,” (with Emmanuel Akyeampong, Robert Bates, and James A. Robinson).

Weatherhead Center Research Grant, Harvard University, 2013, “The Impact of Fair Trade Certification,” (with Raluca Dragusanu).

Milton Fund, Harvard University, 2013, “The Impacts of Fair Trade Certification on Farmers in Latin America,” (with Raluca Dragusanu),

Emerald Management Reviews 2011 Citation of Excellence Award for “Relationship-Specificity, Incomplete Contracts, and the Pattern of Trade,” published in the *Quarterly Journal of Economics*.

Alfred P. Sloan Research Fellow, 2009-2011.

Weatherhead Initiative Award, 2008, “Understanding African Poverty over the Longue Duree” (with Emmanuel Akyeampong, Robert Bates, and James A. Robinson).

NBER Africa Project Grant, 2008, “The Determinants of Food Aid Provision to Africa and the Rest of the Developing World” (with Nancy Qian).

Social Sciences and Humanities Research Council of Canada (SSHRC), 2006, “An Examination of Why History Matters in Africa.”

Working Papers

“After the Burning: The Economic Effects of the 1921 Tulsa Massacre,” (with Alex Albright and James Feigenbaum).

“Age Sets and Accountability,” (with Sara Lowes, Eduardo Montero, and James A. Robinson).

“Distrust and Political Turnover,” (with Nancy Qian and Jaya Wen).

“The Long-Run Effects of Agricultural Productivity on Conflict, 1400-1900,” (with Nancy Qian and Murat Iyigun).

“The Effects of Fair Trade Certification: Evidence from Coffee Producers in Costa Rica,” (with Raluca Dragusanu), revision requested, *Journal of the European Economic Association*.

Journal Articles

- “Understanding Cultural Persistence and Change,” (with Paola Giuliano), *Review of Economic Studies*, forthcoming.
- “Segmentary Lineage Organization and Conflict in Sub-Saharan Africa,” (with Jacob Moscona and James A. Robinson), *Econometrica*, 2020, Vol. 88, No. 5, pp. 1999-2036.
- “Immigrants and the Making of America,” (with Sandra Sequeira and Nancy Qian), *Review of Economic Studies*, 2020, Vol. 87, No. 1, pp. 382-419.
- “The Historical Roots of Economic Development,” *Science*, 2020, Vol. 367, No. 6485, eaaz9986.
- “Bride Price and Female Education,” (with Nava Ashraf, Natalie Bau, and Alessandra Voena), *Journal of Political Economy*, 2020, Vol. 128, No. 2, pp. 591-641.
- “Innis Lecture: Rethinking Economic Development,” *Canadian Journal of Economics*, 2019, Vol. 52, No. 4, pp. 1349-1373.
- “The Genetic Legacy of State Centralization in the Kuba Kingdom of the Democratic Republic of the Congo,” (with Lucy van Dorp et al.) *Proceedings of the National Academy of Sciences (PNAS)*, 2019, Vol. 116, No. 2, pp. 593-598.
- “Ancestral Characteristics of Modern Populations,” (with Paola Giuliano), *Economic History of Developing Regions*, 2018, Vol. 33, No. 1, pp. 1-17.
- “Traditional Agricultural Practices and the Sex Ratio Today,” (with Alberto Alesina and Paola Giuliano) *PLoS ONE*, 2018, Vol. 13, No. 1, e0190510.
- “The Evolution of Culture and Institutions: Evidence from the Kuba Kingdom” (with Sara Lowes, James A. Robinson, and Jonathan Weigel), *Econometrica*, 2017, Vol. 85, No. 4, pp. 1065-1091.
- “Why Being Wrong can be Right: Magical Warfare Technologies and the Persistence of False Beliefs,” (with Raul Sanchez de la Sierra), *American Economic Review Papers and Proceedings*, 2017, Vol. 107, No. 5, pp. 582-587.
- “Keeping It in the Family: Lineage Organization and the Scope of Trust in Sub-Saharan Africa,” (with Jacob Moscona and James A. Robinson), *American Economic Review Papers and Proceedings*, 2017, Vol. 107, No. 5, pp. 565-571.
- “Understanding Ethnic Identity in Africa: Evidence from the Implicit Association Test (IAT),” (with Sara Lowes, James A. Robinson, and Jonathan Weigel), *American Economic Review Papers and Proceedings*, 2015, Vol. 105, No. 5, pp. 340-345.
- “U.S. Food Aid and Civil Conflict,” (with Nancy Qian), *American Economic Review*, 2014, Vol. 104, No. 6, pp. 1630-1666.
- “The Economics of Fair Trade,” (with Raluca Dragusanu and Daniele Giovannucci), *Journal of*

Economic Perspectives, 2014, Vol. 28, No. 3, pp. 217-236.

“Commercial Imperialism? Political Influence and Trade during the Cold War,” (with Daniel Berger, William Easterly, and Shanker Satyanath), *American Economic Review*, 2013, Vol. 103, No. 2, pp. 863-896.

“On the Origins of Gender Roles: Women and the Plough,” (with Alberto Alesina and Paola Giuliano), *Quarterly Journal of Economics*, 2013, Vol. 28, No. 2, pp. 469-530.

“Incomplete Contracts and the Boundaries of the Multinational Firm,” (with Daniel Trefler), *Journal of Economic Behavior and Organization*, 2013, Vol. 94, No. 1, pp. 330-344.

“The Transmission of Democracy: From the Village to the Nation State,” (with Paola Giuliano), *American Economic Review Papers and Proceedings*, 2013, Vol. 103, No. 3, pp. 86-92.

“Ruggedness: The Blessing of Bad Geography in Africa,” (with Diego Puga), *Review of Economics and Statistics*, 2012, Vol. 94, No. 1, pp. 20-36.

“Culture and the Historical Process,” *Economic History of Developing Regions*, 2012, Vol. 27, Supplement 1, pp. 108-126.

“The Slave Trade and the Origins of Mistrust in Africa,” (with Leonard Wantchekon), *American Economic Review*, 2011, Vol. 101, No. 7, pp. 3221-3252.

- Reprinted in E. Spolaore (ed.), **Culture and Economic Growth**, Cheltenham, UK: Edward Elgar Publishing, 2014.
- Reprinted in N. Cheeseman (ed.), **African Politics. Volume 1: Africa and the World: Sovereignty, Dependency, and Extraversion**, Routledge, 2016.

“The Potato's Contribution to Population and Urbanization: Evidence from a Historical Experiment,” (with Nancy Qian), *Quarterly Journal of Economics*, 2011, Vol. 126, No. 2, pp. 593-650.

“Fertility and the Plough,” (with Alberto Alesina and Paola Giuliano), *American Economic Review Papers and Proceedings*, 2011, Vol. 101, No. 3, pp. 499-503.

“The Structure of Tariffs and Long-Term Growth,” (with Daniel Trefler), *American Economic Journal: Macroeconomics*, 2010, Vol. 2, No. 4, pp. 158-194.

“The Columbian Exchange: A History of Disease, Food, and Ideas,” (with Nancy Qian), *Journal of Economic Perspectives*, 2010, Vol. 24, No. 2, pp. 163-188.

“Religious Conversion in Colonial Africa,” *American Economic Review Papers and Proceedings*, 2010, Vol. 100, No. 2, pp. 147-152.

- Reprinted in P. Oslington (ed.), **Recent Developments in the Economics of Religion, Volume II**, Cheltenham, UK: Edward Elgar Publishing, 2018.

“The Importance of History for Economic Development,” *Annual Review of Economics*, 2009, Vol. 1, No. 1, pp. 65-92.

“The Long-Term Effects of Africa's Slave Trades,” *Quarterly Journal of Economics*, 2008, Vol. 123, No. 1, pp. 139-176.

“Relationship-Specificity, Incomplete Contracts, and the Pattern of Trade,” *Quarterly Journal of Economics*, 2007, Vol. 122, No. 2, pp. 569-600.

- Reprinted in D. Bernhofen (ed.), **Empirical International Trade**, Cheltenham, UK: Edward Elgar Publishing, 2010.

“Historical Legacies: A Model Linking Africa’s Past to its Current Underdevelopment,” *Journal of Development Economics*, 2007, Vol. 83, No. 1, pp. 157-175.

Books

Africa’s Development in Historical Perspective, (with Emmanuel Akyeampong, Robert H. Bates, and James A. Robinson), Cambridge University Press, 2014.

Book Chapters

“On the Causes and Consequences of Cross-Cultural Differences: An Economic Perspective,” in Michele Gelfand, Chi-yue Chiu, and Ying-yi Hong (eds.), **Advances in Culture and Psychology**, Oxford University Press, forthcoming.

“Bride Price and the Wellbeing of Women,” (with Sara Lowes), in Siwan Anderson, Lori Beaman and Jean Philippe-Platteau (eds.), **Towards Gender Equity in Development**, pp. 117-138. Oxford University Press, 2018.

“The Determinants of Food Aid Provisions to African and the Developing World,” (with Nancy Qian), in Sebastian Edwards, Simon Johnson, and David N. Weil (eds.), **African Successes, Volume IV: Sustainable Growth**, pp. 161-178. University of Chicago Press, 2016.

“Historical Development,” in Philippe Aghion and Steven Durlauf (eds.), **Handbook of Economic Growth, Volume 2A**, pp. 347-402. North Holland, 2014.

“Domestic Institutions as a Source of Comparative Advantage,” (with Daniel Trefler), in Elhanan Helpman, Gita Gopinath, and Kenneth Rogoff (eds.), **Handbook of International Economics, Volume 4**, pp. 263-315. North Holland, 2014.

“Gender and Missionary Influence in Colonial Africa,” in Emmanuel Akyeampong, Robert Bates, Nathan Nunn and James A. Robinson (eds.), **Africa’s Development in Historical Perspective**, pp. 489-512. Cambridge University Press, 2014.

“Shackled to the Past: The Causes and Consequences of Africa’s Slave Trades,” in Jared Diamond and James A. Robinson (eds.), **Natural Experiments of History**, pp. 142-184. Harvard University Press, 2010.

“The Boundaries of the Multinational Firm: An Empirical Analysis,” (with Daniel Trefler), in Elhanan Helpman, Dalia Marin, and Thierry Verdier (eds.), **The Organization of Firms in a Global Economy**, pp. 55-83. Harvard University Press, 2008.

“Slavery, Inequality, and Economic Development in the Americas: An Examination of the Engerman-Sokoloff Hypothesis,” in Elhanan Helpman (ed.), **Institutions and Economic Performance**, pp. 148-180. Harvard University Press, 2008.

Seminar and Conference Presentations

“Traditional Supernatural Beliefs and Prosocial Behavior”

- Vancouver School of Economics, University of British Columbia (Vancouver, BC, September 2020).

“Distrust and Political Turnover”

- Clark University (Worcester, MA, April 2019); Kellogg-Harvard Conference on the Political Economy of Development (Evanston, IL, May 2019).

“Kinship and Conflict: Evidence from Segmentary Lineage Societies in Sub-Saharan Africa”

- Simon Fraser University (Burnaby, BC, September 2017); University of Connecticut (Mansfield, CT, October 2017); University of British Columbia (Vancouver, BC, October 2017); M.I.T. (Cambridge, November 2017); University of Minnesota (Saint Paul, MN, November 2017); Zurich Workshop on The Origins and Consequences of Group Identities (Zurich, Switzerland, December 2017); NBER Cultural Economics Meeting (Cambridge, MA, April 2018); World Economic History Congress (Cambridge, MA, August 2018); Business and Fragile States Conference, London Business School’s Wheeler Institute for Business and Development (London, England, October 2018); Pontificia Universidad Catolica de Chile (Santiago de Chile, Chile, December 2018); Broom Center for Demography, University of California Santa Barbara (Santa Barbara, March 2019); Ottawa University (Ottawa, Canada, March 2019).

“Understanding Cultural Persistence and Change”

- The Role of History and Diversity in Understanding Development Conference (Moscow, October 2015); Arizona State University, School of Human Evolution and Social Change (Phoenix, March 2016); Stockholm University (October 2016); Stanford University (Palo Alto, December 2016); Brandeis University (Waltham, March 2017); Tufts University (Medford, MA, March 2017); Georgetown University (Washington, DC, April 2017); ERINN Conference (Washington, DC, April 2017); Indiana University Bloomington (Bloomington, April 2017); University of Chicago Harris School of Public Policy (Chicago, April 2017); University of Zurich Department Seminar (Zurich, Switzerland, May 2017); Harvard-M.I.T. Development Seminar (Cambridge, September 2017); University of British Columbia, Department of Psychology (Vancouver, BC, October 2017); NBER Political Economy Meeting (Cambridge, MA, November 2017); University of Bonn, BRIQ (Bonn, December 2017); Henan University (Kaifeng, China, May 2018); World Economic History Congress (Cambridge, MA, July 2018); Syracuse University (Syracuse, NY, September 2018); Trinity College Dublin (Dublin, Ireland, May 2019).

“Bride Price and Female Education”

- UNU-WIDER Gender and Development Project Kick-Off Conference (Helsinki, Finland, May 2015); M.I.T. and Harvard, Seminar on Positive Political Economy (Cambridge, March 2016); Columbia University (New York, April 2016); Economics and Political Economy of Africa (Washington, DC, April 2016); Universitat Pompeu Fabra (Barcelona, September 2016); World Economic History Congress (Cambridge, MA, July 2018).

“Immigrants and the Making of America”

- The Long Shadow of History Conference, Center for Advanced Studies (Munich, Germany, November 2014); New York University (New York, January 2017); Inter-American Development Bank (Washington D.C., December 2019).

“The Evolution of Culture and Institutions: Evidence from the Kuba Kingdom”

- Northwestern University (Evanston, November 2013); 15th Annual NBER Neemrana Conference (India, December 2013); Boston College (Chestnut Hill, March 2014); Conference on Legal Innovations: Law, Economics and Governance, Columbia University (New York, April 2014); World Bank (Washington, D.C., April 2014); Stanford University (Palo Alto, May 2014); University of Colorado, Boulder and Denver (Boulder, September 2014); Institute for Advanced Studies (IAS), Ideas, Institutions, and Political Economy Workshop (Princeton, October 2014); University of California Berkeley, Agricultural and Resource Economics (Berkeley, November 2014); AEA Annual Meetings (Boston, January 2014); African Economic Development: Past, Present, and Future, Harvard University (Cambridge, April 2015); Deep-Rooted Factors in Comparative Economic Development, Brown University (Providence, May 2015); Oxford University, Center for the Studies of African Economies (Oxford, UK, May 2015); RAND International Development Speaker Series (IDSS) (Santa Monica, May 2015); Boston University (Boston, November 2015); University of Calgary, Distinguished Lecture (Calgary, March 2016); NBER Culture and Institutions Workshop (Cambridge, April 2016); George Mason University (Fairfax, VA, April 2016); University of Pennsylvania, Wharton School of Business (Philadelphia, April 2016); Oliver Williamson Seminar on Institutional Analysis (Berkeley, May 2016), University of Copenhagen (May, 2016); Sciences Po (Paris, September 2016); University of Chicago Booth School of Business (Chicago, November 2016).

“The Impacts of Fair Trade Certification: Evidence from Coffee Producers in Costa Rica”

- NBER Summer Institute 2013 International Trade and Investment (Cambridge, July 2013); M.I.T. Trade Seminar (Cambridge, October 2013); LACEA-IDB TIGN Annual Conference (Santiago de Chile, May 2014); Inter-American Development Bank (Washington D.C., November 2017); Economics of Social Sector Organizations Conference (Chicago, November 2018); AEA Annual Meetings (Atlanta, January 2019).

“Ancestral Characteristics of Modern Populations”

- AEA Annual Meetings (San Diego, January 2013); University of California Los Angeles (Los Angeles, March 2013); World Economic History Congress (Cambridge, MA, August 2018).

“Winter is Coming: The Long-Run Effects of Climate Change on Conflict, 1400-1900”

- AEA Annual Meetings (Chicago, January 2012).

“On the Origins of Gender Roles: Women and the Plough”

- Trust, Civic Spirit, and Economic Performance Conference (Paris, June 2010); Stanford Institute for Theoretical Economics (SITE) Summer Workshop (Stanford, July 2010); M.I.T. Political Economy Seminar (Cambridge, September 2010); Brown University (Providence, September 2010); Harvard University (Cambridge, November 2010); University of Oklahoma (Norman, November 2010); Washington University (Saint Louis, December 2010); Bank of Italy (Rome, December 2010); AEA Annual Meetings (Denver, January 2011); World Bank (Washington, D.C., January 2011); Brookings Africa Growth Initiative, Africa Growth Forum (Washington, D.C., January 2011); Washington Area Economic History Seminar (Arlington, VA, April 2011); NBER Political Economy Meeting (Cambridge, April 2011); M.I.T. Economic Development Seminar (Cambridge, April 2011); NBER DAE Summer Institute (Cambridge, July 2011); Journal of Comparative Economics Conference. Institutions in Africa, Latin America and Around the World (Pittsburgh, September 2011); Sustainable Food and Farming Workshop, Weatherhead Center for International Affairs (WCFIA), Harvard University (Cambridge, October 2011); University of Toronto (Toronto, November 2011); Tufts University (Medford, December 2011); University of Zurich (Zurich, December 2011); Princeton University (Princeton, December 2011); Georgetown University (Washington, DC, April 2012); University of Houston (Houston, May 2012); Williams College (Williams, MA, October 2012); Center for Global Development (Washington, DC, November 2012); CEP-LSE Labor Seminar (London, December 2012).

“U.S. Food Aid and Civil Conflict”

- NBER African Successes Ghana Conference (Accra, July 2010); New York University (New York, March 2011); BREAD Conference (New York, May 2011); CEA Annual Meetings (Ottawa, June 2011); Stanford University, Center on Democracy, Development, and the Rule of Law (CDDRL) (Stanford, March 2012); Clemson University (Greenville, SC, March 2012); Carleton University (Ottawa, April 2012); Nemmers Conference (Evanston, May 2012); University of California Los Angeles Department of Political Science (Los Angeles, May 2012); NBER SI 2012 Economics of National Security Meeting (Cambridge, July 2012); NBER SI 2012 Income Distribution and Macroeconomics (Cambridge, July 2012); George Washington University (Washington, DC, November 2012); STICERD-UCL Development and Growth Seminar (London, December 2012).

“Fertility and the Plough”

- AEA Annual Meetings (Denver, January 2011).

“Commercial Imperialism? Political Influence and Trade during the Cold War”

- Canadian Economics Association Annual Meetings (Toronto, June 2009); University of California Davis (Davis, September 2009); University of California San Diego (La Jolla, October 2009); University of North Carolina Chapel Hill (Chapel Hill, October 2009); University of California Berkeley (Berkeley, October 2009); University of California Santa Cruz (Santa Cruz, October 2009); Stellenbosch University (South Africa, November 2009); Stanford University (Stanford, February 2010); NBER Development of the American Economy (DAE) Program Meeting (Cambridge MA, February 2010); NBER International Trade and Investment (ITI) Program Meeting (Cambridge MA, March 2010); University of British Columbia (Vancouver, April 2010); University of Southern California (Los Angeles, May 2010); University of Chicago School of Business (Chicago, May 2010); University of California Los Angeles (Los Angeles, Dec 2010); Columbia University, Trade and Development Seminar (New York, March 2011); Columbia University, Economic History Seminar (New York, April 2011); Johns Hopkins SAIS (Washington, DC, April 2011); Vanderbilt University (Nashville, April 2011); University of Toronto (Toronto, November 2011); University of Maryland (College Park, MD, December 2011); Sciences Po and Paris School of Economics Political Economics Seminar (Paris, June 2012).

“Gender and Missionary Influence in Colonial Africa”

- Harvard University, Religion and Political Economy Seminar (Cambridge MA, May 2008); ERSA Conference on Slavery, Colonial History and the New Economic History of Southern Africa (Stellenbosch, South Africa, November 2009); ASSA Annual Meetings (Atlanta, January 2010); New Technologies and Interdisciplinary Research in Religion Conference (Cambridge, MA, March 2010); African Poverty over the Longue Duree (Accra, Ghana, July 2010); Mellon Foundation Sawyer Seminar on Ethnicity in Africa: Historical, Comparative and Contemporary Investigations (Ann Arbor, December 2010); Before and Beyond Europe: Economic Change in Historical Perspective Conference (New Haven, February 2011).

“The Potato's Contribution to Population and Urbanization: Evidence from an Historical Experiment”

- Canadian Economics Association Annual Meetings (Vancouver, June 2008); Bocconi University (Milan, Italy, November 2008); ASSA Annual Meetings (San Francisco, January 2009); ISNIE Annual Meetings (Berkeley, June 2009); Stanford University (Stanford, October 2009).

“Incomplete Contracts and the Boundaries of the Multinational Firm”

- NBER ITI Spring Meeting (Cambridge, March 2008); Texas A&M University (College Station, May 2008); Princeton IES Summer Workshop (Princeton, July 2008).

“The Slave Trade and the Origins of Mistrust in Africa”

- Harvard University (Cambridge, May 2008); M.I.T. (Cambridge, May 2008); Stanford Institute for Theoretical Economics (SITE) Summer Workshop (Stanford, July 2008); Simon Fraser University (Burnaby, Canada, September 2008); EHA Annual Meetings (New Haven, September 2008); Dalhousie University (Halifax, Canada, September 2008); University of Michigan (Ann Arbor, September 2008); Dartmouth College (Hanover, September 2008); Boston University (Boston, November 2008); NBER Political Economy Meetings (Cambridge, November 2008); Universitat Pompeu Fabra (Barcelona, November 2008); African Studies Association Annual Meetings (Chicago, November 2008); University of Alberta (Edmonton, November 2008); University of British Columbia (Vancouver, December 2008); ASSA Annual Meetings (San Francisco, January 2009); Harvard Business School (Alston, February 2009); Colby College (Waterville, Maine, April 2009); Stanford University, Center on Democracy, Development, and the Rule of Law (CDDRL) (Stanford, May 2009); University of California Los Angeles (Los Angeles, May 2009); Cal Tech (Pasadena, May 2009); Northwestern University (Evanston, June 2009); Society for Economic Dynamics Annual Meetings (Istanbul, July 2009); ERSA Conference on Slavery, Colonial History and the New Economic History of Southern Africa (Stellenbosch, South Africa, November 2009); University of San Francisco (San Francisco, February 2010); University of California Santa Barbara (Santa Barbara, April 2010); Eric William Centenary Conference (Oxford, Sept 2011); Harvard University, Workshop in History, Culture and Society (Cambridge, Oct 2011); University of Zurich, Behavioral Economics Workshop (Zurich, December 2011).

“Slavery, Inequality, and Economic Development in the Americas: An Examination of the Engerman-Sokoloff Hypothesis”

- Canadian Institute for Advance Research (CIFAR) – Institutions, Organizations and Growth Program Meeting (Toronto, March 2007).

“Ruggedness: The Blessing of Bad Geography in Africa”

- Canadian Institute for Advance Research (CIFAR) – Institutions, Organizations and Growth Program Meeting (Vancouver, June 2006); University of British Columbia (Vancouver, September 2006); University of California San Diego (La Jolla, September 2006); University of Southern California, Institute for Economic Research on Civilizations (Los Angeles, September 2006); Canadian Network for Economic History (Vancouver, October 2006); Harvard University (Cambridge, January 2007); Stanford University (Palo Alto, February 2007); Brown University (Providence, October 2007); University of California Berkeley (Berkeley, November 2007); New York University, Political Science (New York, November 2007); Research Group on Political Institutions and Economic Policy (Cambridge, December 2007); Paris School of Economics (Paris, December 2007); University of Toulouse I (Toulouse, December 2007); Yale University (New Haven, March 2008); University of Colorado at Boulder (April 2008); World Bank (Washington, D.C., May 2008).

“The Long-Term Effects of Africa’s Slave Trades”

- University of Rochester (Rochester, April 2004); York University (Toronto, April 2004); Canadian Economics Association Annual Meetings (Toronto, June 2004); Canadian Institute for Advance Research (CIFAR) – Institutions, Organizations and Growth Program Meeting (Toronto, June 2004); Social Science History Association Annual Meetings (Chicago, November 2004).

2004); Pennsylvania State University (State College, May 2005); Society for Economic Dynamics Annual Meeting (Budapest, June 2005); NBER Summer Institute, Income Distribution and Macroeconomics (Cambridge, July 2005); ITAM – FBBVA – Banco De Mexico Summer Camp in Macroeconomics (Mexico City, August 2005); Harvard University (Cambridge, September 2005); New York University, joint Economics and Political Science (New York, October 2005); University of Michigan, joint Economics and Ford School for Public Policy (Ann Arbor, October 2005); University of California Los Angeles (Los Angeles, November 2005); American Economics Association Meeting (Boston, January 2006); International Monetary Fund (Washington D.C., June 2006); International Economic History Congress (Helsinki, August 2006).

“Relationship-Specificity, Incomplete Contracts, and the Pattern of Trade”

- Social Science History Association Annual Meetings (Chicago, November 2004); Concordia University (Montreal, December 2004); McMaster University (Hamilton, January 2004); University of Western Ontario (London, January 2005); University of British Columbia (Vancouver, January 2005); Simon Fraser University (Burnaby, January 2005); Boston University (Boston, January 2005); M.I.T. Sloan School of Management (Cambridge, January 2005); London School of Economics (London, January 2005); New York University (New York, February 2005); Stanford Graduate School of Business (Palo Alto, February 2005); University of Chicago Harris School (Chicago, February 2005); M.I.T. (Cambridge, February 2005); Wilfrid Laurier University (Waterloo, April 2005); NBER Institutions, Trade and Organizations Spring Working Group Meeting (Cambridge, April 2005); Canadian Economics Association Annual Meetings (Hamilton, May 2005); Canadian Institute for Advance Research (CIFAR) – Institutions, Organizations and Growth Program Meeting (Vancouver, June 2005); Stockholm University IIES (Stockholm, September 2005); University of Pittsburgh (Pittsburgh, September 2005); Harvard University (Cambridge, September 2005); Universitat Pompeu Fabra (Barcelona, May 2006).

“The Boundaries of the Multinational Firm: An Empirical Analysis”

- Globalization and the Organization of Firms and Markets CEPR conference (Munich, February 2007); Laurier Conference on Empirical International Trade (Waterloo, March 2008); New York University School of Law Conference on Law, Commerce and Development (New York, April 2008).

“The Structure of Tariffs and Long-Term Growth”

- University of British Columbia (Vancouver, May 2006); Canadian Institute for Advance Research (CIFAR) – Institutions, Organizations and Growth Program Meeting (Vancouver, June 2006); Empirical Investigations in International Trade (Banff, October 2006); Harvard University (Cambridge, October 2006); Simon Fraser University (Burnaby, Canada, March 2007); Korea University (Seoul, Korea, May 2007).

“Domestic Knowledge Spillovers and Strategic Trade Policy”

- University of British Columbia (Vancouver, November 2006); Laurier Conference on Empirical International Trade (Waterloo, December 2006); World Bank and Sciences-Po Antidumping and Developing Countries Conference (Paris, December 2006); NBER Productivity lunch (Cambridge, November 2007).

Public or Keynote Presentations

What the Collective Brain Teaches Us about Economic Policy

Kazanah Megatrends Forum 2019. Kuala Lumpur, Malaysia, October 8 & 9, 2019.

Culture, Context, and Economic Development

23rd Annual Conference of the Society for Institutional & Organizational Economics. Stockholm, Sweden. June 27, 2019.

Rethinking Economic Development

Innis Lecture. Canadian Economics Association Annual Meetings. Banff, Alberta, Canada. May 31, 2019.

Rethinking Economic Development

Trinity College Public Lecture. Dublin, Ireland. May 8, 2019.

Culture and its Importance for Understanding Economic Behavior

Canada and the World Economy Lecture Series. University of Ottawa. Ottawa, Ontario. March 12, 2019.

On the Economic Consequences of Culture and Tradition

Brazilian Econometric Society Annual Meetings. Rio de Janeiro, Brazil. December 13, 2018.

On the Causes and Consequences of Cultural Variation

Cultural Evolution Society Annual Meeting. Tempe, Arizona. October 24, 2018.

The Importance of Culture and Context for Development Policy

NYU DRI Annual Conference. New York, NY, October 11, 2018.

Foreign Aid and Conflict

Business and Fragile States. London Business School's Wheeler Institute for Business and Development. London, England, October 9, 2018.

Cultural Context and Efficacy of Development Policy

Global Empowerment Meeting 2018. Cambridge, MA, April 18, 2018.

Why Culture Matters

BMO Public Lecture, Simon Fraser University. Vancouver, Canada, September 14, 2017.

On the Importance of Culture for Understanding Long-Run Economic Growth and Development

GGDC 25th Anniversary Conference. Groningen, Netherlands, June 29, 2017.

Institutions, Growth, and Development

CDESG Policy Panel Session. Canadian Economics Association Annual Meetings. Antigonish, Nova Scotia, Canada, June 3, 2017.

On the Importance of Culture and Context for Economic Development

State of the Art Lecture. Canadian Economics Association Annual Meetings. Antigonish, Nova Scotia, Canada, June 2, 2017.

Religion, Magic, and Economic Development

Association for the Study of Religion, Economics, and Culture (ASREC). 16th Annual Conference. Boston, MA, February 25, 2017.

Why Development Needs History

Economic History Association Plenary Roundtable on Economic History and Economic Development. Boulder Colorado, September 17, 2016.

Economics from a Historical Perspective

16th Annual World Knowledge Forum. Seoul, South Korea, October 20-22, 2015.

Historical Perspectives on Economic Development in the Democratic Republic of Congo

Croissance Economique Inclusive en RDC. Kinshasa, Democratic Republic of Congo, January 7-8, 2015.

Understanding Gender Norms

IDEAS UMass Boston. Boston, MA, October 29, 2014.

Understanding Culture

VI Workshop in International Economics. Real Colegio Complutense en la Universidad de Harvard. Cambridge, MA. September 15-18, 2014.

Understanding Global Inequality: The Benefits of a Historical Perspective

Rethinking Economics Conference. New York, September 12-14, 2014.

Reform and Motivational Crowding

Delhi Economics Conclave-2013. Government of India, Ministry of Finance, Department of Economic Affairs. New Delhi, India. December 11-12, 2013.

The Evolution of Culture and Institutions: Evidence from the Kuba Kingdom

The Long Shadow of History Conference: Mechanism of Persistence in Economics and the Social Sciences. Center for Advanced Studies, Munich, Germany. November 8-9, 2013.

Shaping Beliefs and Culture

Global Empowerment Meeting 2013. Cambridge, MA, October 17, 2013.

The Roots of Economic Underdevelopment

Vancouver School of Economics Inaugural Fall Conference. Vancouver, BC, September 20, 2013

Culture and the Historical Process

Institute for Advanced Study, Hong Kong University of Science and Technology. Hong Kong. May 22, 2013.

Topics in Development Economics

Advanced Research Lecture Series. University of British Columbia. Vancouver, B.C. May 6-9, 2013.

Culture and the Historical Process

World Bank. Behavioral Economics for the African Region. Washington, D.C. November 19, 2012.

Africa's Development in Historical Perspective

IMF Institute Training Seminar. Washington, D.C. November 8, 2012.

Culture and the Historical Process

74th International Atlantic Conference. Montreal, Canada. Oct 5-7, 2012.

The Legacy of the Slave Trade on Contemporary Africa

25th Annual Summer Economic Institute for Teachers. Stanford, CA. July 31, 2012.

Historical Perspectives on Food, Health, and Prosperity

Food Environment: The Effects of Context on Food. Agricultural and Applied Economics Association (AAEA) and European Association of Agricultural Economists (EAAE). Boston, MA, May 30-31, 2012.

Historical Perspectives on Economic Development

IMF Institute Training Seminar. Washington, D.C. October 28, 2011.

External Influence and Economic Development: Historical and Contemporary Perspectives

III Workshop in International Economics. Real Colegio Complutense en la Universidad de Harvard. Cambridge, MA. Sept 19-22, 2011.

The Importance of History and Culture for Understanding Human Behavior

Emerging Science of Culture and its Implications Lecture Series. Centre for Human Evolution, Cognition and Culture, University of British Columbia. Vancouver, Canada. December 6, 2010.

The Importance of History for Economic Development

ERSA conference on Slavery, Colonial History, and the New Economic History of Southern Africa. Stellenbosch, South Africa, November 16, 2009.

What Makes Some Countries Rich and Others Poor?

CIFAR's The Next Big Question National Tour. Ottawa, Canada. October 26, 2007.

The Legacy of Slave Trading in Africa

CIAR Appetite for Discovery Luncheon. Vancouver, Canada. April 24, 2006.

Teaching

Graduate level:

Political Economy (Harvard University)

Economic History (Harvard University)

Development Economics (Harvard University)
International Trade (Harvard University, University of British Columbia)

Undergraduate level:

Development Economics (Harvard University, University of British Columbia)
Cultural Evolution (Harvard University)

Professional Activities

Editorial

Positions: Co-Editor, *Journal of Development Economics*, 2013-2019

Editorial Board, *Journal of Comparative Economics*, 2012-2017

Associate Editor, *Review of Economics and Statistics*, 2012-2015

Associate Editor, *Journal of International Economics*, 2007-2014

Editorial Advisory Board, *Canadian Journal of Economics*, 2010-2013

Current University committees:

- Harvard University: Harvard Academy, Senior Scholar, 2015-
- Harvard University: Center for African Studies, Executive Committee Member, 2013-
- Harvard University: Weatherhead Center for International Affairs, Executive Committee, 2014-
- Harvard University: WorldMap Advisory Committee, 2012-

Other activities:

- Economic History Association (EHA), Research Archives and Databases Committee, 2013-2016
- International Advisory Committee, African School of Economics, 2012-
- Board Member, Association for Comparative Economic Studies (ACES), 2010-2012
- Director, Latin America and Caribbean Economic Association's Trade Integration and Growth Network (LACEA-TIGN), 2010-2015
- Executive Committee, Working Group on African Political Economy (WGAPE), 2012-
- Program Committee
 - 11th World Congress of the Econometric Society, Montreal, Canada.
 - SITE New Frontiers in Economic History Conference 2010, Stanford, CA.
 - Society for Economic Dynamics (SED) 2009 Meetings, Turkey.
 - African Studies Association (ASA) Annual Meetings 2009, Chicago.
- Conference co-organizer:
 - African Poverty over the Longue Duree. Accra, Ghana, 2010.
 - Africa's Development: Past, Present and Future. Cambridge, MA, 2015.
 - Nimbios/Dysoc Investigative Workshop: Social Norms. Knoxville, TN, 2019.

- Political Economy of Historical Development. Evanston, IL, 2019.

Supervision and advising (year and placement):

- Philip Osafo-Kwaako (2012: Government of Nigeria)
- Marcella Alsan (2013: Stanford University; currently Harvard University)
- Julia Cage (2014: Sciences Po)
- Raluca Dragusanu (2014: Federal Reserve Board of Governors)
- Natalie Bau (2015: University of Toronto; currently UCLA)
- Oyebola Olabisi (2016: World Bank)
- Guilherme Lichand (2016: University of Zurich)
- Sara Lowes (2017: Bocconi University; currently UC San Diego)
- Mitra Akhtari (2017: Air BnB)
- Jonathan Weigel (2018: London School of Economics)
- Eduardo Montero (2018: University of Michigan)
- Edoardo Teso (2018: Northwestern University)
- Juan Sebastian Galan (2019: Universidad de los Andes)
- Soeren Henn (2019: University of Chicago Pearson Institute post doc)
- Jonathan Schulz (2019: George Mason University)
- Anne Sophie Beck Knudsen (2020: University of Copenhagen)
- Anke Becker (2020: Harvard Business School)
- Tzachi Raz (2020: Hebrew University)
- Moya Chin (2020: International Monetary Fund)
- Leander Heldring (2020: Northwestern University)